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#### A testament to our

# Gold Standard in

Exceptional patient care.







- Country's first pediatric hospital to have 2 flagship hub hospitals, one each in Hyderabad and Bengaluru, awarded with JCI Accreditation
- center BirthRight Fertility,
  Kondapur, Hyderabad awarded JCI
  Accreditation



## Dr. Ramesh Kancharla



## Pediatric Healthcare Visionary

Chairman & Managing Director

Dr. Ramesh comes from an agricultural background from a village in Andhra Pradesh, India where the accessibility to healthcare was very poor. This motivated Dr. Ramesh to pursue medical education

Garnered rich experience in pediatric gastroenterology and liver disease at best pediatric hospitals in the United Kingdom and got exposed to the nuances of pediatric healthcare model at these hospitals

Lack of quality pediatric healthcare in the country and his resolve that no child should suffer due to lack of dedicated medical facilities led to the foundation of Rainbow Children's Hospitals in 1999

Rainbow is currently the country's largest pediatric hospital chain with 19 hospitals spread across 6 cities

Bestowed with Healthcare leader of year award by the Financial Express, Healthcare award, 2024



#### **Our Vision**

Our aim at Rainbow Children's Hospital is to provide **highest standards of care for the mother, foetus, new born and children** so that none of them is deprived of a tertiary care facility.

#### **Our Mission**

The measure of our success is in the number of smiling faces.

#### **Awards & Accolades**



Best Hospital for Mother & Childcare Best Hospital for Obstetrics and Gynecology 2024



Guinness Book of World Record Holder for the largest gathering of people born prematurely – 2016



South East Asia's smallest baby born at Rainbow Children's Hospital, Hyderabad - 2018

# OUTLOOK

No.1 Paediatrics, and Gynaecology & Obstetrics Hospital India Best Hospital Ranking -2023



The Week and Hansa Research Survey – **India's No.1 in Pediatrics** standalone Hospitals – 2021 & 2022



BirthRight Fertility by Rainbow Hospitals is the first accredited Fertility hospital in India



Rainbow®

Children's

Hospital

First & Only Pediatric hospital in India to get JCI accredited



BirthRight

BY RAINBOW HOSPITALS

Your Right to a Safe Delivery

India's first NABH accredited corporate children's hospital



12 of Rainbow Children's Hospital are NABH Accredited



Awarded for
"Excellence in Fertility
in Elets Healthcare
Innovation Award 2023



Pharmacie De Qualite' certification from the Bureau of De Veritas – Rainbow Children's Hospital, Banjara Hills – 2017



Awarded Best Children's Hospital by CNBC TV 18 and ICICI Lombard - 2010, 2014, 2018



VCCircle – Best pediatric Hospital (under Best Single Specialty Healthcare Company Category – 2015, 2016



Ranked No.1 Pediatric Hospital, India by Times Critical Care Survey – 2023, 2022, 2021



Ranked No.1 Obstetrics and Gynecology Hospital in India Critical Care Survey – 2021



The Best Multi Specialty Hospital in Fertility and IVF category 2018-2019





# 25 years of Rainbow Journey

1999-2010

Established standalone pediatric specialty hospital concept

Integrated perinatal services within the children's hospital

Expansion within Hyderabad and a new city - Vijayawada

Nurtured perinatal services

Enhanced Pediatric multi specialty and tertiary care services

2011-2013

Investment by the CDC Group, UK

2014-2017

Foray into newer cities – Bengaluru and New Delhi

Hub and Spoke model nurtured in Hyderabad

Second tranche of investment by the CDC Group, UK

2018-2024

Successful listing on the stock exchanges - NSE and BSE

Largest chain of comprehensive pediatric care with cutting-edge quaternary care services

Largest pediatric training program in private healthcare in the country

Venturing into newer territories: Chennai and Visakhapatnam

Pioneering the way: The first pediatric and fertility hospital to earn prestigious JCI accreditation in the country



Dr. Ramesh Kancharla received Lifetime Achievement Award at Times Health Excellence Awards

# years of Defining Moments & Nurturing Smiles











Started operations with 1st hospital in Hyderabad, Telangana



Inauguration of new block & launch of BirthRight at Rainbow, Banjara Hills





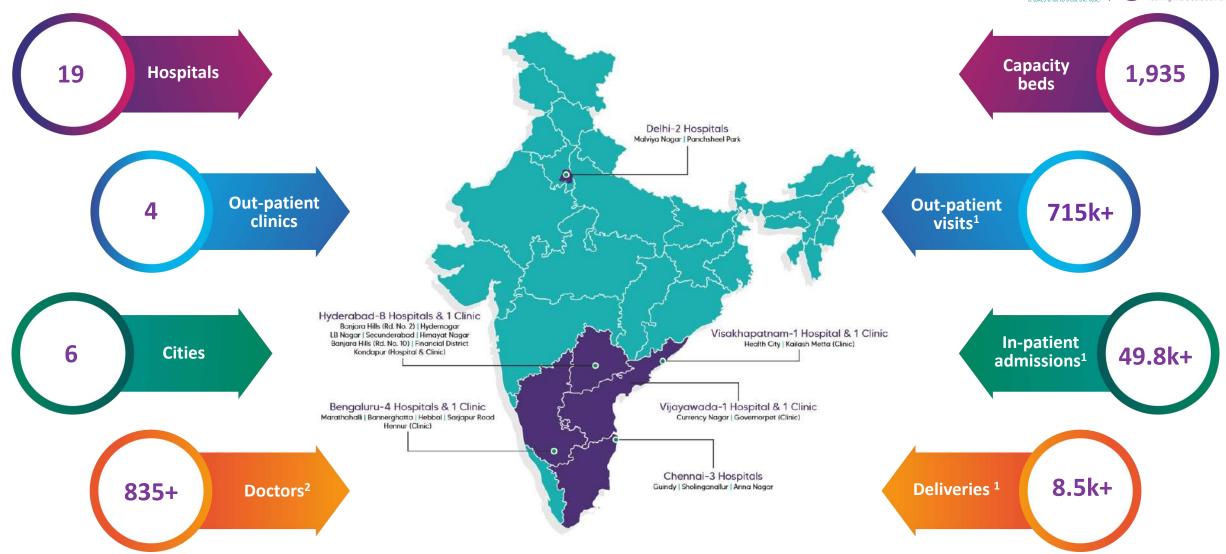






# **Footprint** of Rainbow Hospital







## A novel approach in pediatrics healthcare services



#### **UNIQUE OPERATING MODEL Focused** Multi-disciplinary Unique **Hub** and child centric doctor Spoke model approach healthcare for wider city engagement model network coverage Widest Suite of Pediatric Collaborative team Full-time, 24X7 and perinatal care approach to deliver Pediatrics and Obstetric consultant-led specifically designed in child better outcomes in Care and emergency service centric environment patient care PERFORMANCE THROUGH DESIGN **High Governance Robust Financials** ESG as a core principle **Standards** LARGE ADDRESSABLE MARKET

# Ability to conceptualize, create and operate specialized children's hospitals





#### **Children Centric Hospitals**

Children centric environment and soothing interiors help in children to recover faster





Allocation of significant portion of capex towards interiors of hospitals for creating congenial environment





# **Doctor engagement model** fostering loyalty and sustainability with an institution-first approach

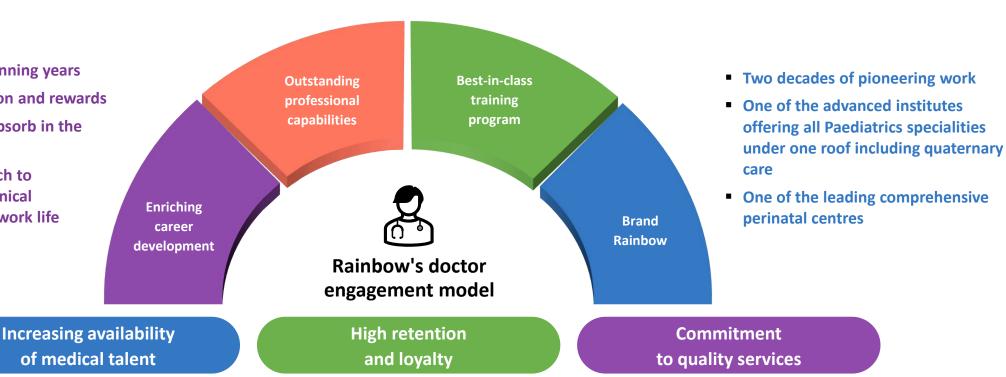


- 835+ full time doctors
- A number of doctors trained or possess qualifications from the UK, USA, Canada, Australia
- Modern infrastructure and clinical back-up to provide quality care

- Recognised as MRCPCH Examination Centre
- Recognised as training center<sup>1</sup> by National Board of Examinations
- Leading training program in India approved by National Board of Examinations



- Competitive compensation and rewards
- Opportunities to grow, absorb in the Rainbow network
- Multidisciplinary approach to create comprehensive clinical environment and better work life balance



# The specialist in comprehensive children's care





#### **Full suite of Pediatric offerings**



#### **Pediatric Secondary Care**

- Pediatric outpatients
- Immunizations
- Developmental Screening
- Acute and seasonal illness

#### **Pediatric Tertiary Intensive Care**

- Care of preterm babies with low/extremely low birth weight
- New born emergency transports
- Neonatal surgical Services
- Advanced ventilation including HFOV
- Pediatric neurocritical care services
- ECMO services



#### **Pediatric Multi-specialty & Quaternary Care**

- Pediatric Surgery, urology and minimal invasive surgery
- Pediatric Cardiology and cardiac surgery
- Pediatric Neurology and neuro-surgery
- Pediatric Haemato-oncology
- Pediatric Gastroenterology and liver diseases
- Pediatric Nephrology
- Pediatric Pulmonology and allergy
- Pediatric transplantation (liver, kidney, bonemarrow)
- CRRT, plasmapheresis, hemodialysis



~1/3 of Beds Allocated to Critical Care

3 Hospitals
Accredited by JCI#

13 Hospitals
Accredited by NABH

# Comprehensive perinatal care provider, with synergies between paediatric and perinatal services





Coordinated handholding for both perinatal and pediatric services

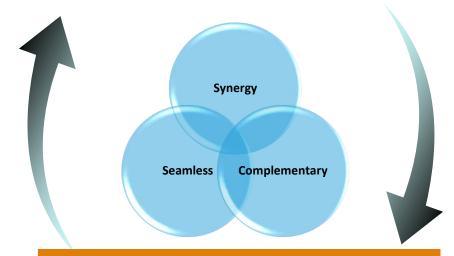
Ease of seeing both pediatrician and obstetrician



Comprehensive services for all pediatric care needs

#### **Pediatrics**

 24\*7 full spectrum of Pediatric multi specialty cover with level 4 NICU care



- Comprehensive perinatal service
- 24/7 Obstetrics, anesthesia, blood bank
- Maternity ICU

#### **Obstetrics, Fetal Medicine & Fertility**

Fully integrated maternity care and fertility services



Accessibility/nativity/comfort/ knows the system/strong recommendation from pediatrician

Full range of fetal service included cardiac echo/neonatologist consultation prior to delivery





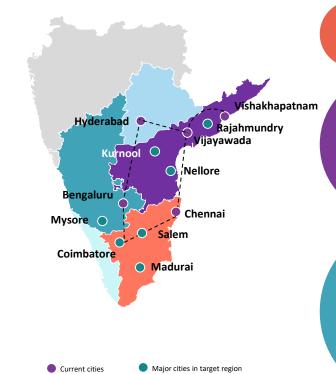
# Hub and Spoke approach to **optimise delivery of patient care services** at scale



#### City level hub and spoke model

#### Typically 50-4-5 spokes 100 beds around a hub Typically 150-250 beds **Pediatrics** HUB 1-2 hubs per super & SPOKE metro/city specialists **Tertiary &** Primary, quaternary Refer secondary care complex and basic cases to hub tertiary care

#### Regional level "South Connect" model



Regional spokes at 200-250 kms from city hubs

Regional spokes to provide high quality Pediatric, obstetrics and gynaecology care at tier-II cities and act as connecting bridge to address a large market

- Robust transport network to save sick new born and children from districts
- Establish Pediatric sub-specialty outreach clinic at districts
- Provide emergency service for maternal and Pediatric patients

Accessibility of super-specialty at hubs, general pediatrics at spokes

Financially prudent expansion

Network effect and synergies enhance operational efficiencies



# **Hub & Spoke Model**



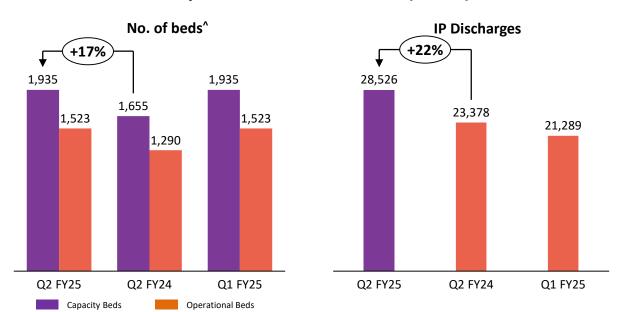
#### Hyderabad Bengaluru Chennai Hebbal **V** Hydernagar **Hennur** Kondapur 🔾 Secunderabad Banjara Hills Financial District Anna Nagar Marathahalli RCHI Himayatnagar Sarjapura Guindy LB Nagar Bennerghatta O Electronic City Sholinganallur Upcoming Hospital

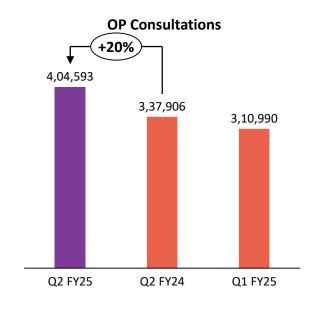
- Hub Hospital is centrally situated, providing accessibility from all part of the city
- Spokes hospitals are situated at areas experiencing rapid growth and development, strategically located to ensure convenient access for nearby towns and cities

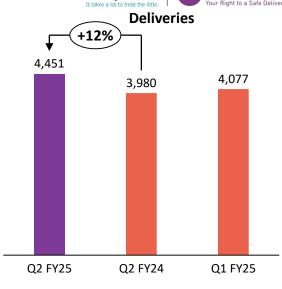


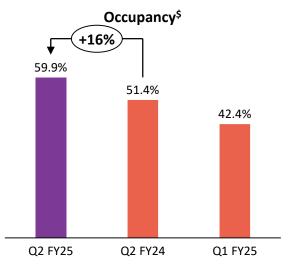
# Q2 FY25 - Operational KPIs (1/2)

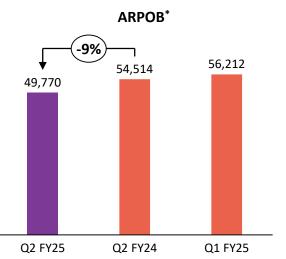


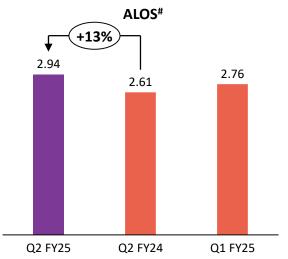












<sup>^</sup> Weighted average operational bed for the quarter/period are considered for occupancy calculations

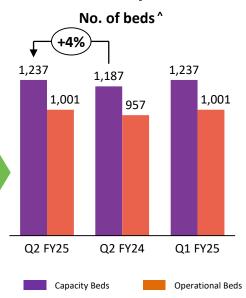
<sup>\*</sup>ARPOB = Total operating revenue / occupied beds days for the period

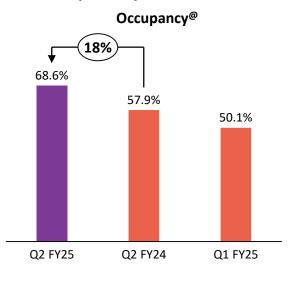
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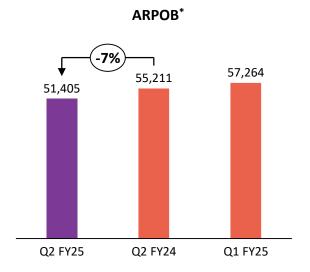
Occupied Bed Days = sum of midnight census for the period

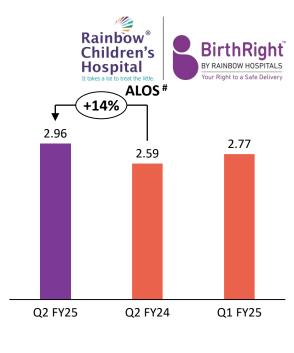
<sup>\*</sup>Occupied bed Days = sum of midnight census for the period \* no. of days for the period \* no. of days for the period)

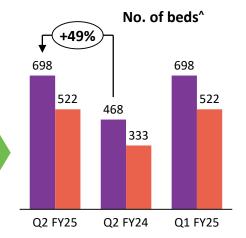
# Q2 FY25 - Operational KPIs (2/2)

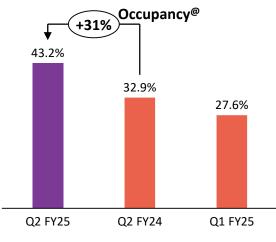


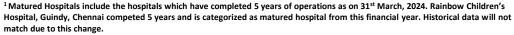




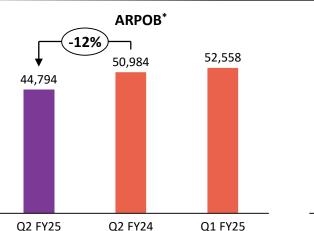


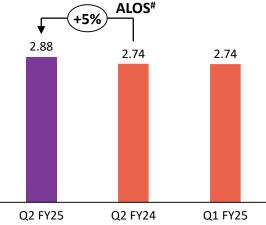








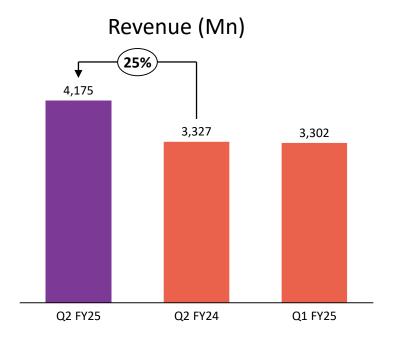


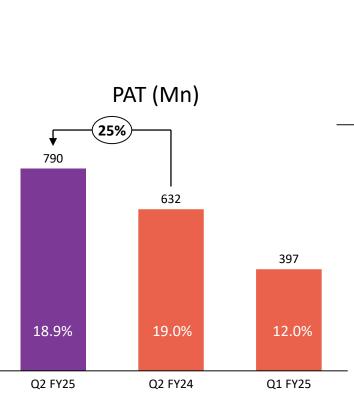


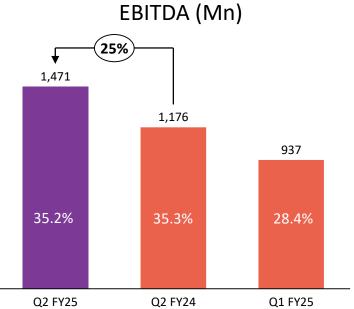
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# Q2 FY25 - Financial **Performance**



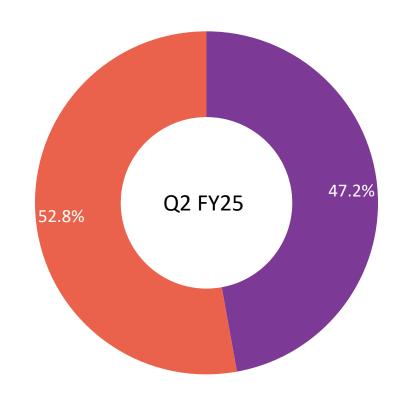


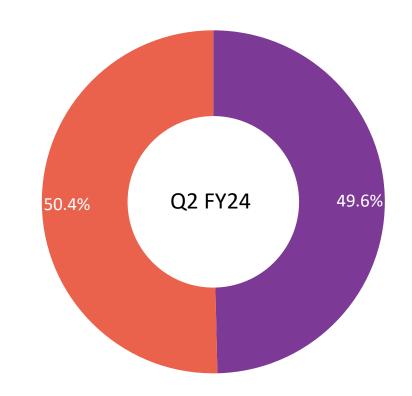




# Q2 FY25 – Payor Profile<sup>1</sup>









# Consolidated statement of **profit and loss**

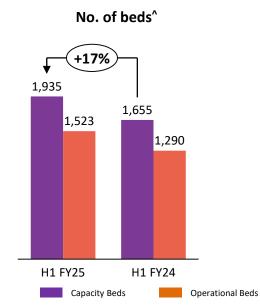


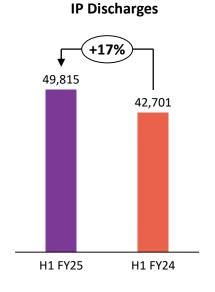
All numbers in INR mm	Q2 FY25	Q2 FY24	YoY Growth	Q1 FY25	QoQ Growth	H1 FY25	H1 FY24	YoY Growth
Income						<u> </u>		
Revenue from operations	4,174.6	3,326.8	25.5%	3,302.2	26.4%	7,476.8	6,198.4	20.6%
Other income	112.7	78.2	44.1%	119.3	-5.5%	232.1	156.8	48.0%
Total income	4,287.3	3,405.0	6.3%	3,421.5	25.3%	7,708.8	6,355.2	21.3%
Expenses								
Medical consumables and pharmacy items consumed	516.7	422.5	22.3%	424.8	21.6%	941.5	806.4	16.7%
Employee benefits expense	537.5	407.3	31.9%	490.0	9.7%	1,027.5	843.3	21.8%
Finance costs	181.0	133.4	35.7%	181.6	-0.3%	362.6	279.5	29.8%
Depreciation and amortisation expense	349.0	268.0	30.2%	341.4	2.2%	690.4	521.2	32.5%
Professional fees to doctors	952.3	794.9	19.8%	849.6	12.1%	1,801.9	1,493.2	20.7%
Other expenses	697.3	526.5	32.4%	600.5	16.1%	1,297.9	1,002.8	29.4%
Total expenses	3,233.8	2,552.5	26.7%	2,888.0	12.0%	6,121.8	4,946.4	23.8%
Profit before tax	1,053.5	852.5	23.6%	533.5	97.5%	1,587.1	1,408.7	12.7%
Tax expenses:								
(a) Current tax	293.9	237.5	23.8%	156.5	87.8%	450.5	394.3	14.2%
(b) Deferred tax expense/(credit)	-27.2	-16.6	63.9%	-20.3	34.0%	-47.5	-32.0	48.1%
(c) Adjustment of tax relating to earlier years	-3.3	-		-		-3.3	-	
Total tax expense	263.5	220.9	19.3%	136.3	93.4%	399.7	362.3	11.3%
Profit for the period/year	790.0	631.6	25.1%	397.3	98.9%	1,187.3	1,046.5	13.1%
EBITDA (Post Ind AS 116 & excluding other income)	1,470.8	1,175.6	25.1%	937.2	56.9%	2,408.1	2,052.7	17.3%
EBITDA (Pre Ind AS 116 & excluding other income)	1,254.4	1,000.6	25.4%	724.5	73.2%	1,978.9	1,707.8	15.9%
IND AS 116 Impact	216.4	175.0		212.8		429.2	344.8	

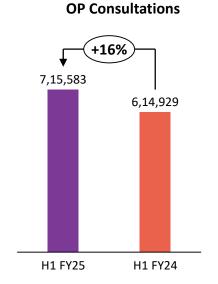


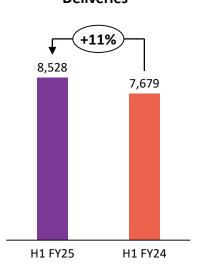
# H1 FY25 - Operational KPIs (1/2)

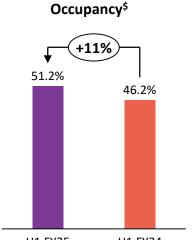


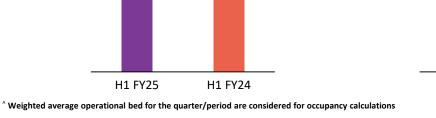


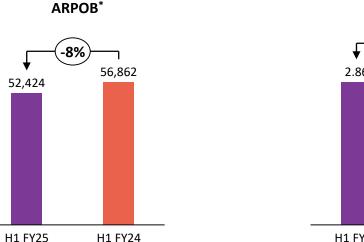


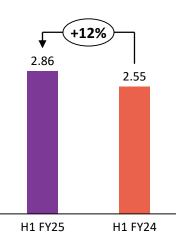












ALOS#

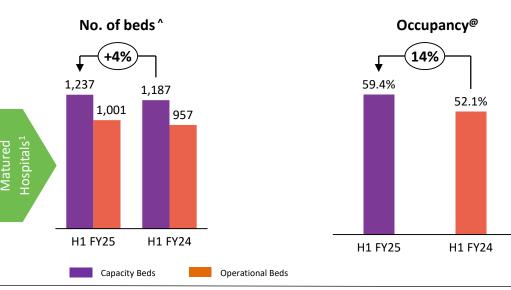
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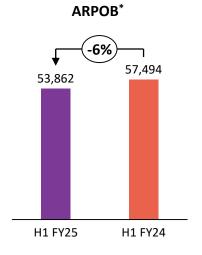
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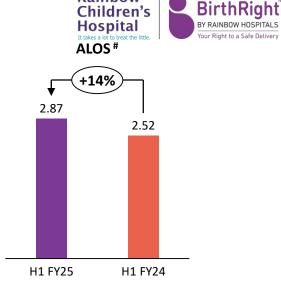
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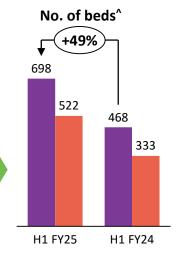
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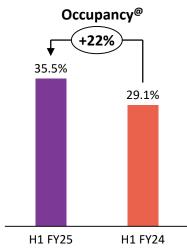


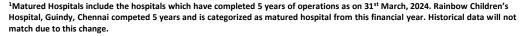




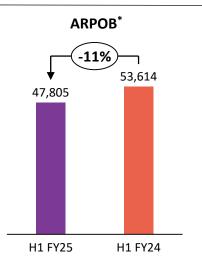
Rainbow

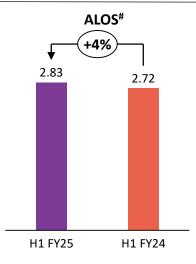






<sup>^</sup> Weighted average operational bed for the quarter/period are considered for occupancy calculations.

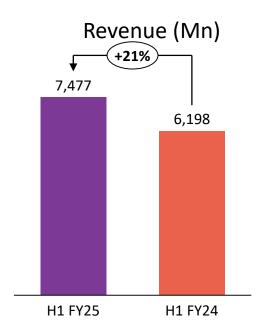


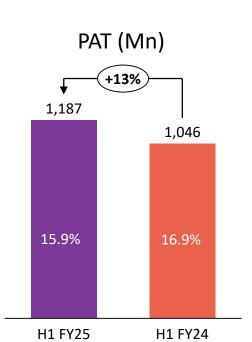


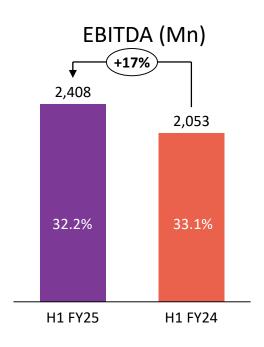
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## H1 FY25 - Financial Performance





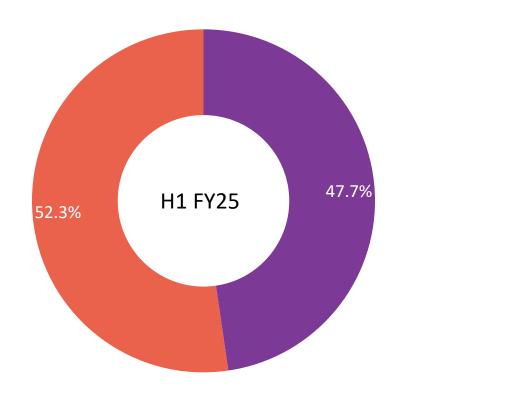


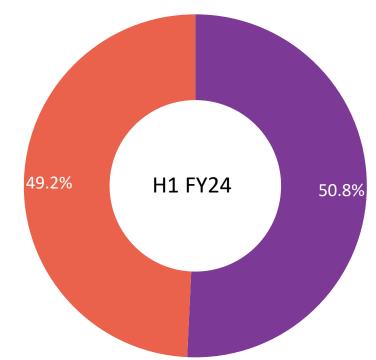


XX.X% - Margins H1 FY25 H1 FY24

# H1 FY25 – Payor Profile<sup>1</sup>















# **Key Developments**

# **Expansion Plan & Timelines**



City / Cluster	Current Capacity	FY : 24-25	FY : 25-26	FY : 26-27	FY : 27-28	Total
Hyderabad	940					940
Bengaluru	442		Hennur (~60) \$ Electronic City (~90)			592
Tamil Nadu	270		Coimbatore (~130)			400
National Capital Region (NCR)#	24			Gurugram Sector – 56 (~100)	Gurugram Sector – 44 (~300)	424
Andhra Pradesh	259	Rajahmundry (~100)				359
Total Beds	1,935	100	280	100	300	2,715

<sup>\$</sup> Hennur is now expected to get commissioned in FY25-26 (earlier FY24-25)

<sup>\*</sup>Bed Count excludes the 130 beds at Malviya Nagar where Rainbow Hospitals provides Medical services () indicates no. of beds

## **Child Development Center**

- Child Development plays a crucial role in nurturing the growth and well-being of children with an array of various developmental and learning disabilities
- Rainbow recognized the need for a comprehensive child development center to support needy children across the geography and have set up a ~8000 Sq. ft state-of-the-art comprehensive child development centre adjacent to Cardiac Hospital in Banjara Hills, Hyderabad
- Will commence operations on 14th November, 2024 children's day aligning with Rainbow's foundation day



## Robust **governance framework**

#### High Governance Standard



#### **Board of directors**



Dr. Ramesh Kancharla
Chairman & Managing Director
MD (Pediatrics) & MBBS (UK)

- Specialist in Pediatric Gastroenterology, Hepatology and Nutrition
- Worked in prestigious hospitals such as King's College Hospital, London, Great Ormond Street Children's Hospital –London and is a member of the Royal Colleges of Physicians of the United Kingdom
- Bestowed with 'healthcare leader of year' award at the Financial Express, Healthcare award, 2024



**Dr. Dinesh Kumar Chirla** *Whole-time Director* 



**Dr. Adarsh Kancharla** *Non Executive Director* 



Mr. Aluri Srinivasa Rao Independent Director



Dr. Anil Dhawan
Independent Director

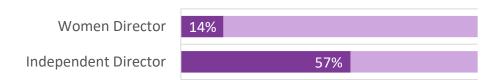


Mr. Santanu Mukherjee Independent Director

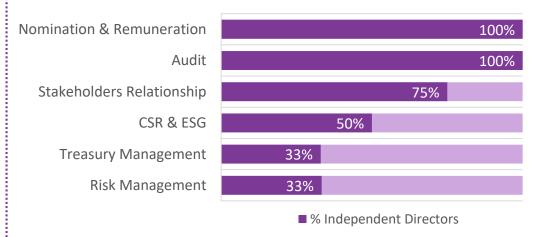


Ms. Sundari Raviprasad Pisupati Independent Director

#### **Board composition**

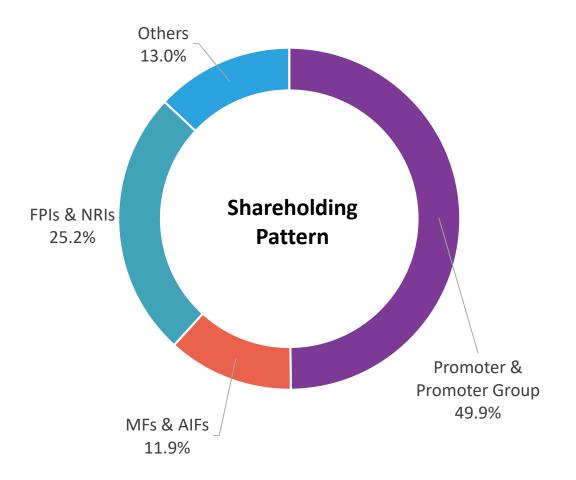


#### **Committees of the Board**



# Shareholding – as on September 30, 2024





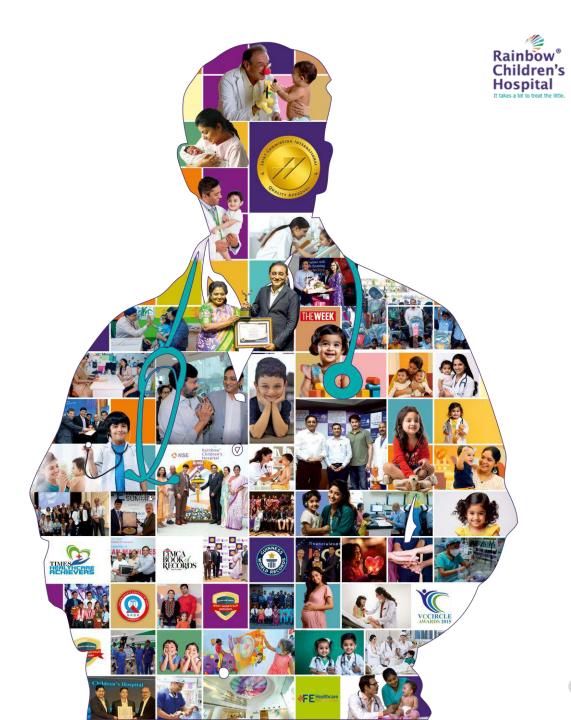
Institutional Shareholders holding more than 1% as on September 30, 2024					
Sr. No	Name of Shareholder	Share Holding <sup>#</sup> (%)			
1	DSP EQUITY & BOND FUND	3.02			
2	AMANSA HOLDINGS PRIVATE LIMITED	2.86			
3	FRANKLIN TEMPLETON INVESTMENT FUNDS - FRANKLIN INDIA FUND	2.24			
4	ABU DHABI INVESTMENT AUTHORITY	1.90			
5	HDFC LIFE INSURANCE COMPANY LIMITED	1.80			
6	AXIS MUTUAL FUND TRUSTEE LTD A/C	1.79			
7	ASHOKA WHITEOAK ICAV- ASHOKA WHITEOAK INDIA OPPORTUNITIES FUND	1.53			
8	STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY POOL	1.36			
9	SBI HEALTHCARE OPPORTUNITIES FUND	1.30			
10	NIPPON LIFE INDIA TRUSTEE LTD-A/C	1.05			

<sup>#</sup> Different Schemes of Investor / Fund House are grouped together

MFs - Mutual Funds, AIFs - Alternative Investment Fund, FPIs - Foreign Portfolio Investors, NRIs - Non- Resident Indians



"It takes a lot to treat the little"



**BirthRight** 





# **Appendix**

# Pioneering comprehensive pediatric healthcare with robust infrastructure

**Total No. of Beds** 

1,935\$





Banjara Hills, 1999 # 250



Vikrampuri, 2009 # 110



Kondapur, 2013 # 50



Hydernagar, 2014 # 160



Malviya Nagar<sup>2</sup>, 2017 # 130



Rosewalk, 2019 # 24

Delhi

Hyderabad



LB Nagar, 2016 # 100



RCHI<sup>1</sup>, 2019 # 110



Financial District, 2023 # 100



Himayat Nagar, 2024 # 60



Visakhapatnam, 2020 # 129



Vijayawada, 2007 # 130

**Andhra Pradesh** 

Chennai

Bengaluru



Marathahalli, 2015 # 200



BG Road, 2016 # 102



Hebbal, 2020 # 50



Sarjapur, 2024 # 90



Guindy, 2018 # 135



Sholinganallur, 2022 # 55



Anna Nagar, 2024 # 80

#### Administration of life saving drug for a child with Spinal Muscular Atrophy (SMA)

- A 21-month-old child with delayed development was diagnosed with Spinal Muscular Atrophy (SMA), a rare genetic condition. The child had difficulty with basic movements like controlling the neck and sitting with support
- The Pediatric Neurology team at Rainbow Children's Hospital, Secunderabad, led by Dr. Ramesh Konanki, has experience in treating SMA and has provided gene therapy to 6 children in the past 3 years.
- The child received ZOLGENSMA, an expensive gene therapy drug imported from Europe, which costs up to ~14.5crore INR
- This child was very fortunate to have financial support from a large Indian public sector organization and its employees. They help raise the ~14.5 crore INR needed for the treatment.
- The child received the gene therapy under special clinical circumstances by a specialist team headed by Dr. Ramesh Konanki.
- Follow-up evaluations indicate the child is gradually improving motor skills and approaching independent walking.



#### **Rare case of Central Hypoventilation Syndrome**

Rainbow Children's Hospital
It takes a lot to treat the little.

BirthRight
BY RAINBOW HOSPITALS
Your Right to a Safe Delivery

- A baby boy was born prematurely at 33 weeks, weighing 1.7 kg, through a C-section because the mother had severe high blood pressure despite taking medications had severe difficulty in breathing.
- The baby was transferred to NICU and put on a ventilator and surfactants to help the lungs.
- After being taken off the ventilator, the baby had repeated episodes of apnea. All causes of apnea including infections, metabolic and neuromuscular were normal.
- An MRI showed some swelling in the brain's coverings but no damage to the brain itself. Despite treatment, the baby continued to stop breathing needing ventilatory support.
- Doctors suspected a rare genetic condition called "Central Hypoventilation Syndrome," which affects breathing control. The Whole exome sequence was sent and the diagnosis was confirmed.
- The genetic diagnosis can help the parents plan for future pregnancies
- This is a rare condition, with very few cases reported in India.



CENTOGENE GmbH · Am Strande 7 · 18055 Rostock · Germany



Dr. Doctor Kalyan Rainbow Children's Hospital Hyderabad India Order no.: 63257537 Order received: 16 Sept. 2024

Sample type / Sample collection date:

blood, CentoCard® / 04 Sept. 2024 Report date: 25 Sept. 2024 Report type: Final Report



Additional report recipient(s): Mrs. Shreya Bari, CENTOGENE INDIA PVT. LTD., OPERATIONS, 107, Wegmans Business Park, Knowledge Park-III, 201308 Gr. NOIDA, India

Test(s) requested: repeat expansion analysis in the PHOX2B gene

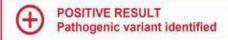
#### CLINICAL INFORMATION

Central hypoventilation (Clinical information indicated above follows HPO nomenclature.)

Family history: Unknown.

Consanguineous parents: Unknown.

Clinician suspects: central hypoventilation syndrome, congenital, 1.





### Life threatening Mediastinal Abscess saved because of multi-disciplinary team

Rainbow Children's Hospital It takes a lot to treat the little.

BirthRight By RAINBOW HOSPITALS Your Right to a Safe Delivery

- A 4-year-old child had difficulty swallowing solid foods and frequent vomiting for three years. He had a procedure called balloon dilatation to treat an esophageal web (a blockage in the esophagus) at a local hospital.
- After the procedure, he developed chest pain and fever and sent to Rainbow for further treatment. A CT scan showed a tear in the lower part of his esophagus, leading to an air leak and infection in the chest area (mediastinitis), along with high inflammation levels and abscess near the lungs.
- In PICU, doctors treated him for shock, severe infection, and helped him with breathing support using the ventilator.
- Surgeons performed a thoracotomy to drain the abscess, closed the tear in the esophagus and created a feeding tube directly into the intestine (jejunostomy).
- The boy was gradually taken off the ventilator after 48 hours, and feeding through the jejunostomy tube was started and increased over time, which helped him gain 4 kg in a week's time.
- Once his weight improved, the esophagus was repaired through surgery, the child was discharged from the hospital in good health.



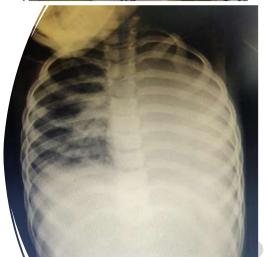


# Severe Dengue with Multi organ dysfunction – Immunomodulation & plasmapheresis saves life

- A 4-year-old child had a fever for 3 days, rashes and tested positive for dengue. She
  developed breathing difficulties, low blood pressure, and blood clotting issues, so
  she was admitted to the ICU.
- Her ferritin levels were extremely high (21000), and her condition worsened with signs of brain swelling on a CT scan.
- Despite receiving treatments to control the immune response and blood products like platelets, her condition did not improve. Her blood clotting, ferritin levels, and mental state continued to worsen.
- She underwent 3 cycles of plasmapheresis on alternate days, which helped reduce inflammation, while her brain function was closely monitored.
- A bronchoscopy revealed a thick mucus plug in her lung, which was removed. Her platelet levels improved, and markers like LDH and ferritin showed a downward trend.
- After a 2-week hospital stay, she was discharged. At her follow-up visit, she was doing well and appeared cheerful.







#### Rare case of RHABDOMYOMA presenting as feeding difficulty

- 2 month old child had feeding difficulty, fast breathing during feeding & resting tachypnea since 15 days of life. No history of bluish discoloration of body & extremities.
- 2D ECHO was done and found Right Ventricle Outflow Tract mass adherent to Pulmonary Valve leaflet causing mild RVOT obstruction.
- Blood cultures sent were all negative. Patient underwent anti-coagulation therapy (Heparin infusion-> LMWH->Aspirin) for 15 days but size of the RVOT mass remained same.
- Finally, patients' parents were counselled for surgical removal of RVOT mass.
- RVOT mass for Histopathological examination and report was suggestive of Rhabdomyoma.
- Post-surgery the child was shifted to CTICU on ventilator with inotropic support and then gradually weaned off to low flow oxygen.





PPE OPERATIVE ECHO IMAGE



POST OPERATIVE ECHO IMAGE

#### About Us



Rainbow network comprises of 19 hospitals and 4 clinics in 6 cities, with a total bed capacity of 1,935 beds. Our Pediatric services under "Rainbow Children's Hospital" includes newborn and pediatric intensive care, pediatric multi-specialty services, pediatric quaternary care (including organ transplantation); whereas our women care services under "Birthright by Rainbow" offers perinatal care services which includes normal and complex obstetric care, multi-disciplinary fetal care, perinatal genetic and fertility care along with gynecology services.

Rainbow Children's Hospital built on strong fundamentals of multidisciplinary approach with a full-time consultant led clinical service along with 24/7 commitment in a child centric environment. The company follows a hub-and-spoke operating model where the hub hospital provides comprehensive outpatient, inpatient care, with a focus on tertiary and quaternary services, while the spokes provide emergency care in pediatrics and obstetrics, large outpatient services and comprehensive obstetrics, pediatric and level 3 NICU services. This model is successfully operational at Hyderabad and is gaining traction in Bengaluru. The endeavor is to replicate this approach in Chennai and across the National Capital Region. Subsequently Rainbow intends to expand into tier-2 cities of Southern India.

Rainbow embraces a unique doctor engagement model, where doctors work exclusively on a full-time, retainer basis. The doctors work in teams and have 24/7 commitment, which is particularly important for children's emergency, neonatal, pediatric intensive care services and to support pediatric retrieval services. The Company also operates the country's largest pediatric DNB training programme in private healthcare, offering post graduate residential DNB and fellowship programme.

#### For further information please contact

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