



National Stock Exchange of India Limited BSE Limited

Exchange Plaza, Plot No. C/1, G Block, Corporate Relationship Department,

Bandra Kurla Complex, Bandra (E), Phiroze Jeejeebhoy Towers,

Mumbai – 400 051. Dalal Street, Mumbai – 400 001.

Symbol: RAINBOW Scrip Code: 543524

Sub: Earnings Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2025.

Dear Sir/ Madam,

Please find enclosed herewith the Earnings Presentation of the Company on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2025, which the Company proposes to share with analysts/ investors.

We request you to kindly take the same on record.

Thanking You,

Yours Faithfully,

For Rainbow Children's Medicare Limited

Shreya Mitra

**Company Secretary and Compliance Officer** 

Encl.: As above

#### Rainbow Children's Medicare Limited

Registered Office: 8-2-120/103/1, Survey No. 403, Road No. 2, Banjara Hills, Hyderabad, Telangana - 500034.

Corporate Office: 8-2-19/1/A, Daulet Arcade, Karvy Lane, Road No. 11, Banjara Hills, Hyderabad, Telangana - 500034.

Hyderabad: Banjara Hills - 040-22334455 | Secunderabad - 040-42462200 | Kondapur IP - 040-42462400 | Kondapur OP - 040-42462100

Hyder Nagar - 040-42462300 | L B Nagar - 040-71111333 | Financial District - 040-69313233 | Himayat Nagar - 040-48873000

Vijayawada: Currency Nagar - 0866-6669666 | Governorpet - 0866-6650250

Chennai: Guindy - 044-40122444 | Sholinganallur - 044-69659000 | Anna Nagar - 044-69289928

Bengaluru: Marathahalli - 080-42412345 | Bannerghatta Road - 080-25512345 | Hebbal - 080-35061555 | Sarjapur - 080-62282999

Delhi: Malviya Nagar - 011-66888866 | <mark>Visakhapatnam:</mark> Health City - 0891-3501601 | Siripuram - 0891-3501555



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# A testament to our **Gold Standard** in Exceptional patient care.





- Country's first pediatric hospital to have 2 flagship hub hospitals, one each in Hyderabad and Bengaluru, awarded with JCI Accreditation
- Country's first standalone fertility center
   BirthRight Fertility, Kondapur, Hyderabad
   received re-accreditation from JCI





### Dr. Ramesh Kancharla



Pediatric Healthcare Visionary

Chairman & Managing Director

Dr. Ramesh comes from an agricultural background from a village in Andhra Pradesh, India where the accessibility to healthcare was very poor. This motivated Dr. Ramesh to pursue medical education

Garnered rich experience in pediatric gastroenterology and liver disease at best pediatric hospitals in the United Kingdom and got exposed to the nuances of pediatric healthcare model at these hospitals

Lack of quality pediatric healthcare in the country and his resolve that no child should suffer due to lack of dedicated medical facilities led to the foundation of Rainbow Children's Hospitals in 1999

Rainbow is currently the country's largest pediatric hospital chain with 20<sup>1</sup> hospitals spread across 7 cities

Bestowed with Healthcare leader of year award by the Financial Express, Healthcare award, 2024





## 25 years of Rainbow Journey

2025

Acquisition of Prashanthi Hospital, Warangal

2011-2020

1999-2010

Established standalone pediat<u>ric</u> specialty hospital concept

Integrated perinatal services within the children's hospital

**Expansion within Hyderabad and a** new city - Vijayawada

**Nurtured perinatal services** 

**Enhanced Pediatric multi specialty** and tertiary care services

Investment by the CDC Group, UK

Foray into newer cities - Bengaluru and New Delhi

Hub and Spoke model nurtured in Hyderabad

Successful listing on the stock exchanges - NSE and BSE

2021-2024

comprehensive Largest chain of pediatric care with cutting-edge quaternary care services

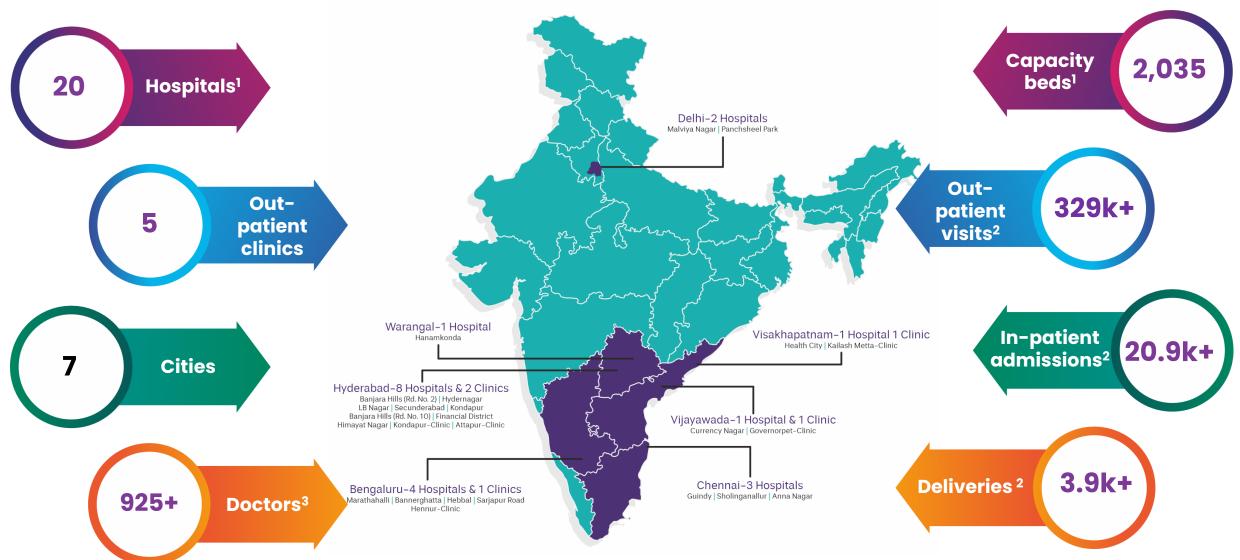
Largest pediatric training program in private healthcare in the country

Venturing into territories: newer Chennai and Visakhapatnam

Pioneering the way: The first pediatric and fertility hospital to earn prestigious JCI accreditation in the country

### Footprint of Rainbow Hospital





### A novel approach in pediatrics healthcare services



#### **UNIQUE OPERATING MODEL**

Focused child centric healthcare network

Widest Suite of
Pediatric and perinatal
care specifically
designed in child
centric environment

Multidisciplinary approach

Collaborative team approach to deliver better outcomes in patient care

Unique doctor engagement model

Full-time, 24X7 consultant-led service Hub and Spoke model for wider city coverage

Pediatrics and Obstetric Care and emergency

#### PERFORMANCE THROUGH DESIGN

**Robust Financials** 

High Governance
Standards

ESG as a core principle

LARGE ADDRESSABLE MARKET

## Ability to conceptualize, create and operate specialized children's hospitals





### **Children Centric Hospitals**

Children centric environment and soothing interiors help in children to recover faster





Allocation of significant portion of capex towards interiors of hospitals for creating congenial environment







## **Doctor engagement model** fostering loyalty and sustainability with an institution-first approach



- 925+ full time doctors
- A number of doctors trained or possess qualifications from the UK, USA, Canada, Australia
- Modern infrastructure and clinical back-up to provide quality care

- Recognised as MRCPCH Examination Centre
- Recognised as training center<sup>1</sup> by National Board of Examinations
- Leading training program in India approved by National Board of Examinations

- Retainer/Support in beginning years
- Competitive compensation and rewards
- Opportunities to grow, absorb in the Rainbow network
- Multidisciplinary approach to create comprehensive clinical environment and better work life balance

Outstanding professional class training program

Enriching career development

Rainbow's doctor engagement model

Statistics

Rainbow Statistics

- Two decades of pioneering work
- One of the advanced institutes offering all Paediatrics specialities under one roof including quaternary care
- One of the leading comprehensive perinatal centres

Increasing availability of medical talent

High retention and loyalty

Commitment to quality services

### The specialist in comprehensive children's care





#### Full suite of Pediatric offerings



#### **Pediatric Secondary Care**

- Pediatric outpatients
- Immunizations
- Developmental Screening
- Acute and seasonal illness

#### **Pediatric Tertiary Intensive Care**

- Care of preterm babies with low/extremely low birth weight
- Newborn emergency transports
- Neonatal surgical Services
- Advanced ventilation including HFOV
- Pediatric neurocritical care services
- ECMO services



#### Pediatric Multi-specialty & Quaternary Care

- Pediatric Surgery, urology and minimal invasive surgery
- Pediatric Cardiology and cardiac surgery
- Pediatric Neurology and neuro-surgery
- Pediatric Haemato-oncology
- Pediatric Gastroenterology and liver diseases
- Pediatric Nephrology
- Pediatric Pulmonology and allergy
- Pediatric transplantation (liver, kidney, bonemarrow)
- CRRT, plasmapheresis, hemodialysis



~1/3 of Beds Allocated to Critical Care 3 Hospitals
Accredited by JCI#

13 Hospitals
Accredited by NABH

## Comprehensive perinatal care provider, with synergies between paediatric and perinatal services





Coordinated handholding for both perinatal and pediatric services

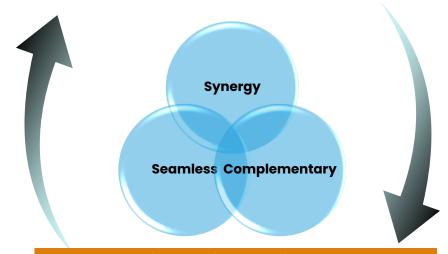
Ease of seeing both pediatrician and obstetrician



Comprehensive services for all pediatric care needs

#### **Pediatrics**

 24\*7 full spectrum of Pediatric multi specialty cover with level 4 NICU care



- Comprehensive perinatal service
- 24/7 Obstetrics, anesthesia, blood bank
- Maternity ICU

#### **Obstetrics, Fetal Medicine & Fertility**

Fully integrated maternity care and fertility services



Accessibility/nativity/comfort/knows the system/strong recommendation from pediatrician

Full range of fetal service included cardiac echo/neonatologist consultation prior to delivery

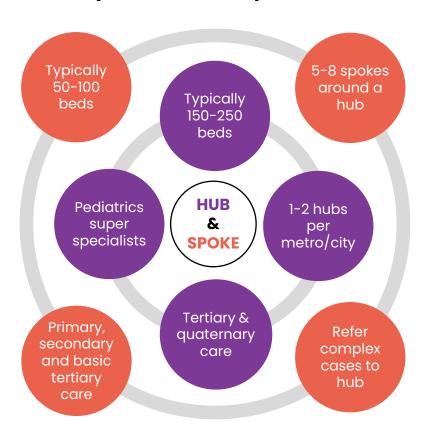




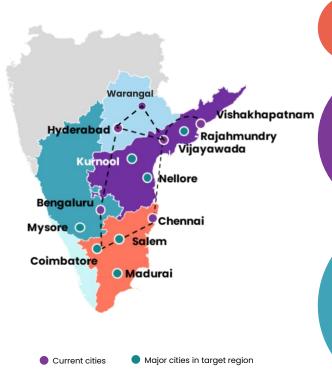
## Hub and Spoke approach to **optimise delivery of patient care services** at scale



#### City level hub and spoke model



#### Regional level "South Connect" model



Regional spokes at 200-250 kms from city hubs

Regional spokes to provide high quality Pediatric, obstetrics and gynaecology care at tier-II cities and act as connecting bridge to address a large market

- Robust transport network to save sick newborn and children from districts
- Establish Pediatric sub-specialty outreach clinic at districts
- Provide emergency service for maternal and Pediatric patients

Accessibility of super-specialty at hubs, general pediatrics at spokes

Financially prudent expansion

Network effect and synergies enhance operational efficiencies



## **Hub & Spoke Model**



#### **Hyderabad**



#### Bengaluru



#### Chennai



- Hub Hospital is centrally situated, providing accessibility from all part of the city
- Spokes hospitals are situated at areas experiencing rapid growth and development, strategically located to ensure convenient access for nearby towns and cities

### Robust governance framework High Governance Standard



#### **Board of directors**



Dr. Ramesh Kancharla

**Chairman & Managing Director** MD (Pediatrics) & MBBS (UK)

- Specialist in Pediatric Gastroenterology, Hepatology and Nutrition
- Worked in prestigious hospitals such as King's College Hospital, London, Great Ormond Street Children's Hospital -London and is a member of the Royal Colleges of Physicians of the United Kingdom
- Bestowed with 'healthcare leader of year' award at the Financial Express, Healthcare award, 2024



Dr. Dinesh Kumar Chirla Whole-time Director



Dr. Adarsh Kancharla Non Executive Director



Mr. Aluri Srinivasa Rao **Independent Director** 



Dr. Anil Dhawan **Independent Director** 

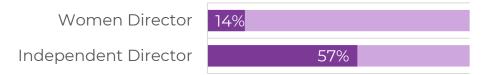


Mr. Santanu Mukherjee **Independent Director** 

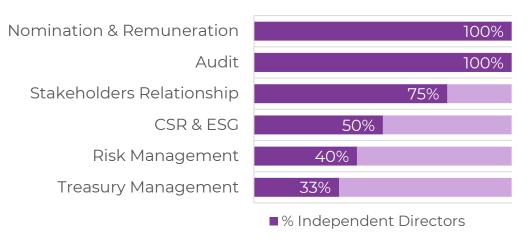


Ms. Sundari Raviprasad Pisupati Independent Director

#### **Board composition**



#### Committees of the Board



#### **Our Mission**

Our aim at Rainbow Children's Hospital is to provide **highest standards of care for the mother, foetus, new born and children** so that none of them is deprived of a tertiary care facility.

#### **Our Vision**

The measure of our success is in the number of smiling faces.

#### **Awards & Accolades**



Guinness World Record Holder for the Largest Gathering of People Born Prematurely – 2016



South East Asia's Smallest Baby Born at Rainbow Children's Hospital, Hyderabad – 2018



Certified for the Fifth Year



For Four Consecutive Years



Rainbow Children's Hospital, Marathahalli, Bengaluru Accredited by JCI in 2024



Rainbow<sup>®</sup>

Children's

Hospital

BirthRight

BY RAINBOW HOSPITALS

BirthRight Fertility by Rainbow Children's Hospitals, Kondapur, Hyderabad Accredited by JCI in 2022



India's First NABH Accredited Corporate Children's Hospital



Ranked India's No.1 in Pediatrics, Obstetrics & Gynecology & No.2 in Infertility – 2023



Awarded Best Children's Hospital in India by CNBC TV 18 and ICICI Lombard – 2010, 2014, 2018



The Week & Hansa Research Survey – India's No.1 Pediatrics Standalone Hospitals – 2021-2022



Best Hospital for Mother & Childcare Best Hospital for Obstetrics and Gynecology 2024



Ranked No.1 in National Single Speciality

– Pediatrics Times Critical Care Survey
2022, 2023



Ranked No.1 in Obstetrics & Gynecology Hospital in– Times Critical Care Survey – 2021



The Best Multi Speciality Hospital in Fertility and IVF Category 2018-2019



Awarded as Leader in Safe Delivery



Best Organisation for Women 2025



Pioneer in Women & Children's Hospital 2024



VCCircle – Best Pediatric Hospital (under best Single Speciality Healthcare Company Category) 2015, 2016



Rainbow Children's Hospital & BirthRight, Secunderabad & Marathahalli World's Best Specialized Hospitals 2025



Rainbow Children's Heart Institute Hyderabad, World's Best Specialized Hospitals 2025



Pharmacie De Qualite' Certification from the Bureau of De Veritas – Rainbow Children's Hospital, Banjara Hills, - 2017

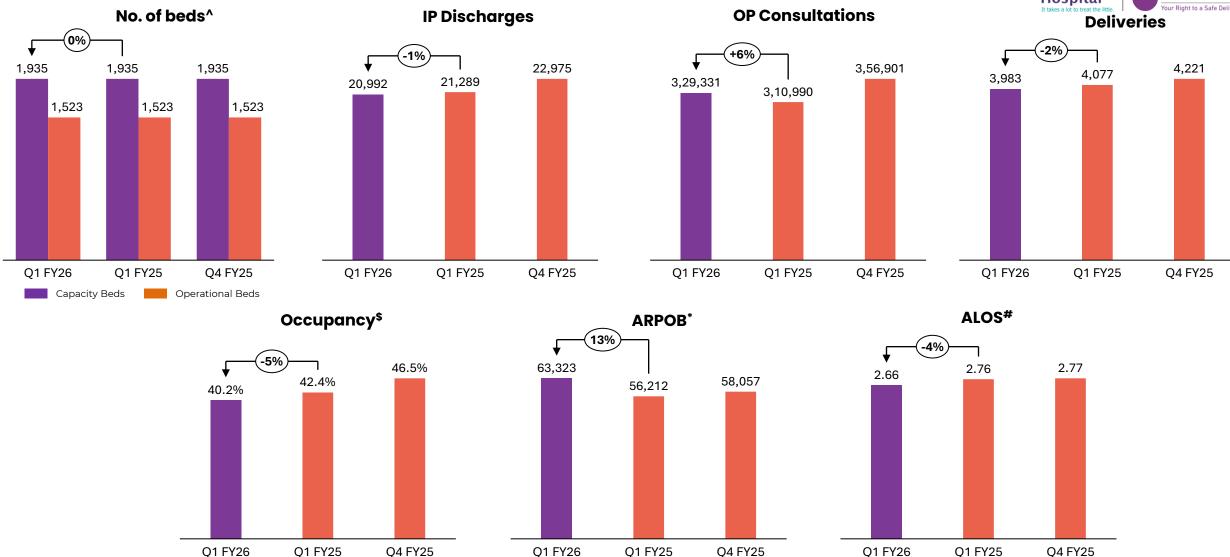


Amazing Workplace for Excellence in People Practices 2025



#### Q1 FY26 - Operational KPIs (1/2)





<sup>^</sup> Weighted average operational bed for the quarter/period are considered for occupancy calculations.

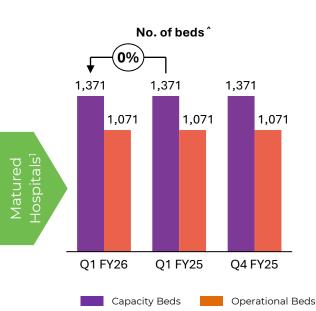
<sup>\*</sup>ARPOB = Total operating revenue / occupied beds days for the period

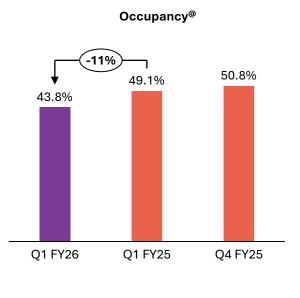
<sup>#</sup>ALOS = occupied bed days / total IP discharges

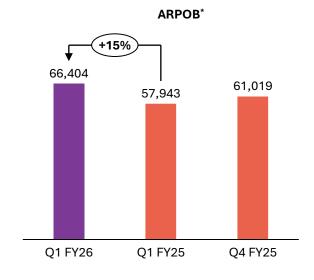
Occupied Bed Days = sum of midnight census for the period

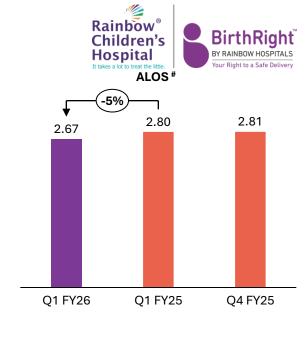
Occupancy = Occupied bed days / (Weighted operational beds for the period \* no. of days for the period)

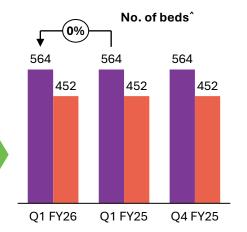
#### Q1 FY26 - Operational KPIs (2/2)

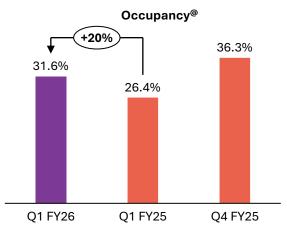


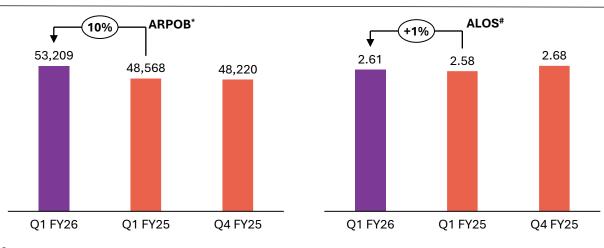












<sup>&</sup>lt;sup>1</sup> Matured Hospitals include the hospitals which have completed 5 years of operations as on 31<sup>st</sup> March 2020. **Rainbow** Children's Heart Institute, Hyderabad, Rosewalk by Rainbow Hospitals, New Delhi have competed 5 years and are categorized as matured hospital from this financial year. Historical data will not match due to this change.

<sup>^</sup> Weighted average operational bed for the quarter/period are considered for occupancy calculations.

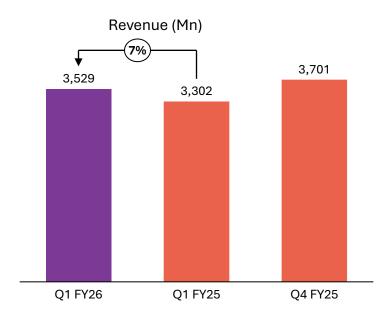
<sup>&</sup>lt;sup>2</sup> New Hospitals include the hospitals which are under 5 years of operations: 1. Rainbow Children's Hospital, Hebbal, Bengaluru 2. Rainbow Children's Hospital, Visakhapatnam, 3. Rainbow Children's Hospital, OMR, Chennai 4. Rainbow Children's Hospital, Financial District, Hyderabad 5. Rainbow Children's Hospital, Himayatnagar, Hyderabad 6. Rainbow Children's Hospital, Sarjapur Road, Bengaluru 7. Rainbow Children's Hospital, Anna Nagar, Chennai

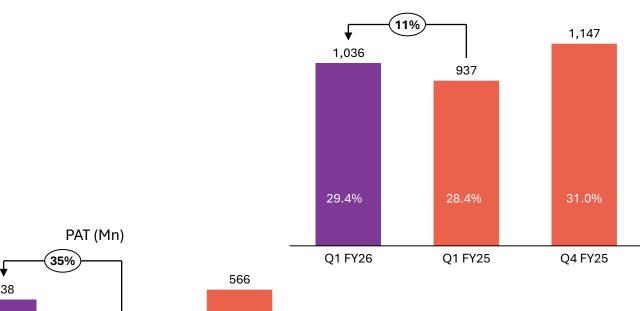
<sup>\*</sup>ARPOB = Total operating revenue / occupied beds days for the period; #ALOS = occupied bed days / total IP discharges; Occupied Bed Days = sum of midnight census for the period; @Occupancy = Occupied bed days / (Weighted operational beds for the period \* no. of days for the period)

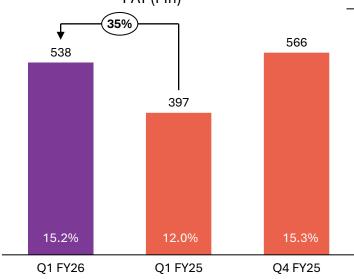
#### **Q1 FY26 – Financial Performance**



EBITDA (Mn)



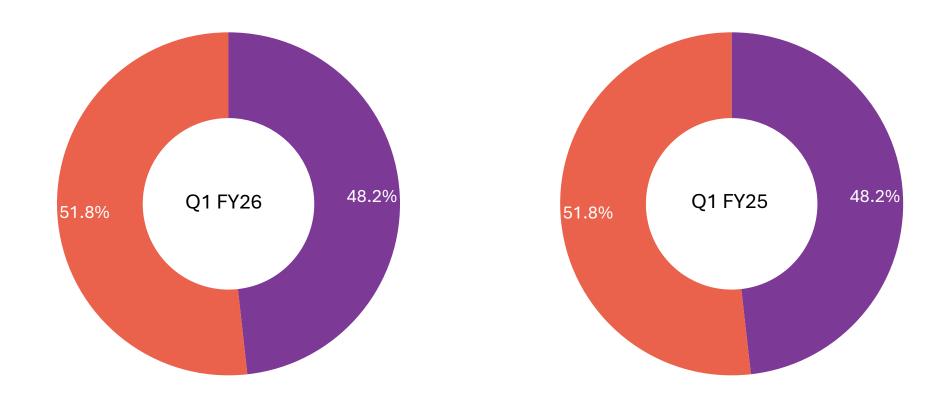




XX.X% - Margins

### Q1 FY26 – Payor Profile<sup>1</sup>







### Consolidated statement of **profit and loss**



All numbers in INR Mn	Q1 FY26	Q1 FY25	YoY Growth	Q4 FY25	QoQ Growth	FY25	FY24	YoY Growth
Income								
Revenue from operations	3,529.3	3,302.2	6.9%	3,701.1	-4.6%	15,158.7	12,969.0	16.9%
Other income	200.2	119.3	67.7%	145.3	37.8%	510.1	370.6	37.6%
Total income	3,729.5	3,421.5	6.3%	3,846.3	-3.0%	15,668.7	13,339.6	17.5%
Expenses								
Medical consumables and pharmacy items consumed	475.0	424.8	11.8%	470.4	1.0%	1,949.2	1,652.8	17.9%
Employee benefits expense	516.2	490.0	5.4%	543.2	-5.0%	2,063.7	1,761.7	17.1%
Finance costs	180.8	181.6	-0.5%	181.2	-0.2%	724.6	590.5	22.7%
Depreciation and amortisation expense	341.9	341.4	0.1%	341.6	0.1%	1,384.4	1,120.8	23.5%
Professional fees to doctors	917.6	849.6	8.0%	944.6	-2.9%	3,690.2	3,053.7	20.8%
Other expenses	584.3	600.5	-2.7%	595.6	-1.9%	2,556.7	2,212.0	15.6%
Total expenses	3,015.7	2,888.0	4.4%	3,076.7	-2.0%	12,368.7	10,391.5	19.0%
Profit before tax	713.7	533.5	33.8%	769.7	-7.3%	3,300.0	2,948.1	11.9%
Tax expenses:								
(a) Current tax	174.8	156.5	11.7%	194.5	-10.1%	873.1	770.4	13.3%
(b) Deferred tax expense/(credit)	4.3	-20.3	-121.4%	6.4	-31.8%	-35.2	-5.1	586.0%
(c) Adjustment of tax relating to earlier periods/years	-3.5	_		3.3		19.9	-	
Total tax expense	175.7	136.3	28.9%	204.2	-13.9%	857.7	765.3	12.1%
Profit for the period/year	538.1	397.3	35.4%	565.5	-4.9%	2,442.3	2,182.9	11.9%
EBITDA (Post Ind AS 116 & excluding other income)	1,036.2	937.2	10.6%	1,147.3	-9.7%	4,898.9	4,288.8	14.2%
Less: IND AS Impact	224.1	212.8		223.9		873.1	725.0	
EBITDA (Pre Ind AS 116 & excluding other income)	812.1	724.5	12.1%	923.4	-12.0%	4,025.8	3,563.9	13.0%



### Expansion Plan & Timelines



City / Cluster	Current Capacity	FY:25-26	FY:26-27	FY:27-28	Total
Telangana <sup>4</sup>	1,040				1,040
Bengaluru	442	Hennur <sup>2</sup> (~60) Electronic City <sup>2</sup> (~90)			592
Tamil Nadu	270		Coimbatore <sup>3</sup> (~130)		400
National Capital Region (NCR)#	24			Gurugram Sector – 44 (~325) Gurugram Sector – 56 (~125)	424
Andhra Pradesh	259	Rajahmundry ¹ (~100)			359
Total Beds	2,035	250	130	450	2,865

<sup>&</sup>lt;sup>1</sup> Rajahmundry is expected to get commissioned by end of Aug-25; <sup>2</sup> Electronic City & Hennur are expected to get commissioned by end of Q2 FY25-26; <sup>3</sup> Coimbatore is expected to get commissioned by end of FY26-27;

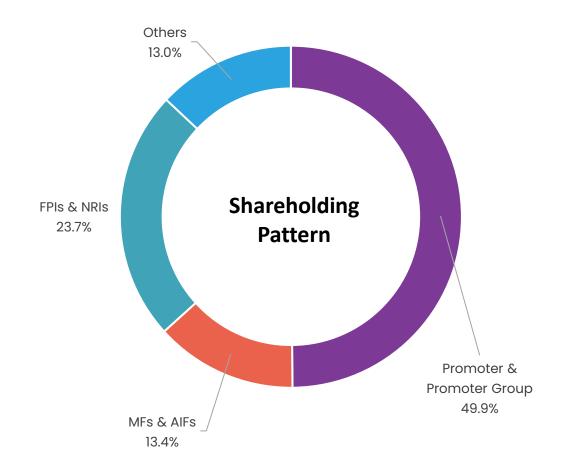
<sup>&</sup>lt;sup>4</sup> Telangana beds includes acquisition of Prashanthi Hospital, Warangal on 1st July 2025

<sup>#</sup>Bed Count excludes the 130 beds at Malviya Nagar where Rainbow Hospitals provides Medical services

<sup>()</sup> indicates no. of beds

### Shareholding – as on June 30, 2025





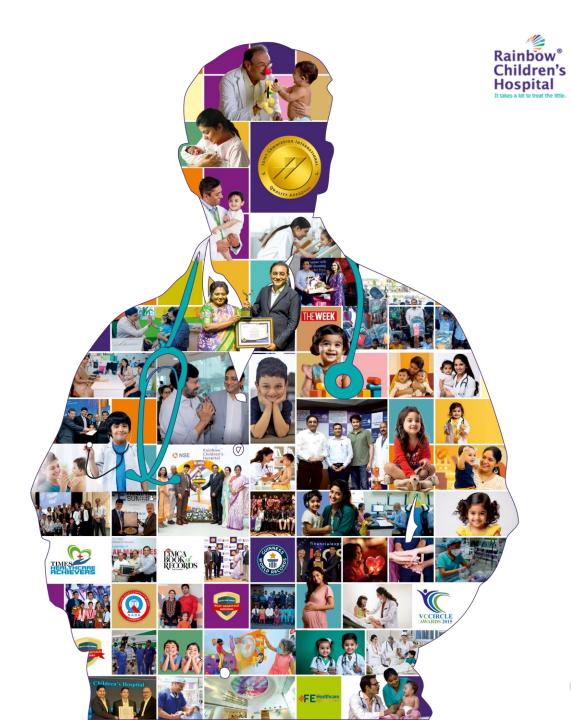
Institutional Shareholders holding more than 1% as on June 30, 2025						
Sr. No	Name of Shareholder	Share Holding# (%)				
1	DSP Mututal Fund	4.37				
2	Franklin Templeton Mutual Fund	2.24				
3	Axis Mutual Fund	2.02				
4	Abu Dhabi Investment Authority	2.02				
5	HDFC Life Insurance Company Limited	1.49				
6	Ashoka Whiteoak Mutual Fund	1.25				
7	Nippon Life India Trustee Limited	1.08				
8	Kuwait Investment Authority	1.02				

<sup>#</sup>Different Schemes of Investor / Fund House are grouped together

MFs - Mutual Funds, AIFs - Alternative Investment Fund, FPIs - Foreign Portfolio Investors, NRIs - Non- Resident Indians



"It takes a lot to treat the little"



**BirthRight** 

## Pioneering comprehensive pediatric healthcare with robust infrastructure (1/2)

Total No. of Beds

2,035<sup>3</sup>





Banjara Hills, 1999 # 250



Vikrampuri, 2009 # 110



Kondapur, 2013 # 50



Hydernagar, 2014 # 160



LB Nagar, 2016 # 100



RCHI<sup>1</sup>, 2019 # 110

Telangana<sup>2</sup> (1,040 Beds)



Financial District, 2023 # 100



Himayat Nagar, 2024 # 60



Warangal<sup>2</sup>, 2025 # 100

#### Bengaluru (442 beds)



Marathahalli, 2015 # 200



BG Road, 2016 # 102



Hebbal, 2020



Sarjapur, 2024 # 90

## Pioneering comprehensive pediatric healthcare with robust infrastructure (2/2)

Total No. of **Beds** 

2,035<sup>3</sup>



Delhi<sup>3</sup> (24 Beds)



Malviya Nagar<sup>3</sup>, 2017 # 130



Rosewalk, 2019 # 24

Chennai (270 beds)



# 135



# 55



Anna Nagar, 2024 #80

**Andhra Pradesh** (259 beds)



# 130



Visakhapatnam, 2020 # 129



## Winter feels like magic again: Cured from Sickle beta thalassemia by Bone marrow transplantation



- A 15-year-old adolescent diagnosed with Sickle Beta Thalassemia in infancy
- The child received over 30 blood transfusions until now. The condition led to repeated painful sickle cell crises triggered by dehydration, infections, and cold weather, and eventually resulted in avascular necrosis of the hip joint a serious complication caused by restricted blood supply.
- In a significant step toward cure, the individual underwent a bone marrow transplant at Rainbow Children's Hospital, Marathahalli, Bengaluru, with a sibling serving as the donor.
- Despite complex challenges post-transplant including Passenger Lymphocyte Syndrome, a rare immune complication due to differing blood groups the situation was managed with expertise and precision by the hospital's Bone Marrow Transplant team.
- The successful outcome highlights Rainbow's capabilities in delivering advanced, life-changing care for rare pediatric hematological disorders.



## Congenital Absence of Sternum : A Rare and a challenging Entity



- A 5-day-old newborn was brought to the Rainbow Children's Heart Institute,
   Hyderabad with a rare anterior chest wall deformity where visible and paradoxical
   chest movements were observed, despite normal heart structure on
   echocardiography
- The pediatric surgical team performed a **reconstructive procedure using bilateral pectoralis major myocutaneous flaps** a technique that utilizes the chest muscles to restore structural integrity.
- Post-operatively, the child experienced temporary diaphragmatic weakness, which resolved over time.
- The baby was discharged in a stable condition, breathing comfortably without support and feeding well.
- This case underscores Rainbow's multidisciplinary expertise in managing complex neonatal thoracic conditions with excellent outcomes.



## Mother's Hope Rekindled: From multiple failed Conception to the gift of Twins

- A couple in their late 30s had been trying to conceive for over two years. Despite having regular cycles and two successful IUIs, both pregnancies sadly ended in miscarriage.
- After multiple failed IVF attempts outside and being advised to consider donor eggs, the couple arrived at BirthRight by Rainbow with renewed hope.
- The mother was diagnosed with poor ovarian reserve, a condition indicating a lower number of eggs than typical for her age.
- The fertility team at BirthRight crafted a customized IVF protocol, specifically tailored to her clinical profile.
- With continuous guidance, emotional support, and medical expertise, the couple's journey culminated in joy they were blessed with healthy twins conceived using the mother's own eggs within a year.
- This case exemplifies BirthRight's strength in providing empathetic, individualized fertility solutions that deliver both scientific success and emotional fulfillment.



## Innovative Heart Device (US-Patented KONAR-MF) – Multifunctional Occluder Broadens its reach across the age spectrum



- Dr. Nageswara Rao Koneti, senior paediatric cardiologist at Rainbow Children's Heart Institute, has been granted a U.S. patent for his innovative heart device – the KONAR-MF Occluder.
- A 22-year-old individual was admitted in heart failure and diagnosed with a ruptured sinus of Valsalva — a rare and serious condition where a rupture near the aortic root creates an abnormal connection between the aorta and the heart.
- In a minimally invasive procedure, the KONAR-MF Occluder was successfully implanted in the cardiac catheterization lab, effectively closing the defect.
- The patient showed significant improvement and was discharged within days, highlighting both the clinical impact of the innovation and Rainbow's leadership in advanced, device-based cardiac care.



KONAR-MF Device



## When Virus and bacteria collide: The clinical Conundrum of Neonatal Dengue



- A 2.6 kg late preterm baby was born to a first-time mother at Rainbow Children's Hospital, Anna Nagar, Chennai, shortly after the mother was diagnosed with dengue infection.
- By the second day of life, the newborn developed **fever**, **skin rashes**, **breathing difficulty, and signs of poor blood circulation** symptoms linked to neonatal dengue with systemic complications.
- The medical team initiated non-invasive respiratory support (CPAP) and started cardiovascular stabilizing medications.
- The baby's clinical course was further complicated by a bacterial brain infection, likely due to severe dengue-related gut barrier disruption, necessitating the placement of a ventriculoperitoneal (VP) shunt to drain excess fluid from the brain.
- Through coordinated neonatal and critical care, the child made a gradual recovery showcasing Rainbow's capability in managing complex neonatal infections and multi-organ complications with precision and compassion.



#### About **Us**



Rainbow network comprises of 20<sup>1</sup> hospitals and 5 clinics in 6 cities, with a total bed capacity of 2,035 beds. Our Pediatric services under "Rainbow Children's Hospital" includes newborn and pediatric intensive care, pediatric multi-specialty services, pediatric quaternary care (including organ transplantation); whereas our women care services under "Birthright by Rainbow" offers perinatal care services which includes normal and complex obstetric care, multi-disciplinary fetal care, perinatal genetic and fertility care along with gynecology services.

Rainbow Children's Hospital built on strong fundamentals of multidisciplinary approach with a full-time consultant led clinical service along with 24/7 commitment in a child centric environment. The company follows a hub-and-spoke operating model where the hub hospital provides comprehensive outpatient, inpatient care, with a focus on tertiary and quaternary services, while the spokes provide emergency care in pediatrics and obstetrics, large outpatient services and comprehensive obstetrics, pediatric and level 3 NICU services. This model is successfully operational at Hyderabad and is gaining traction in Bengaluru. The endeavor is to replicate this approach in Chennai and across the National Capital Region. Subsequently Rainbow intends to expand into tier-2 cities of Southern India.

Rainbow embraces a unique doctor engagement model, where doctors work exclusively on a full-time, retainer basis. The doctors work in teams and have 24/7 commitment, which is particularly important for children's emergency, neonatal, pediatric intensive care services and to support pediatric retrieval services. The Company also operates the country's largest pediatric DNB training programme in private healthcare, offering post graduate residential DNB and fellowship programme.

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